Overview and Introduction to Maryland Medicaid's Assistance in Community Integration Services (ACIS) Pilot Opportunity

December 18, 2017
Presenter: Alex Loizias, MSW, MPH, Health Policy Analyst
Maryland Department of Health - Planning Administration,
Office of Health Care Financing



Webinar Objective

The objective of this webinar is to help potential applicants contemplate and assess their interest in and readiness for applying for or participating in the ACIS Pilot Round 2.



§1115 HealthChoice Waiver Renewal

- Effective January 1, 2017, CMS approved and renewed waiver for 5 years through 2021.
- Current Renewal: 2017 renewal period is focused on developing cost effective services that target the significant, complex health needs of individuals enrolled in Medicaid including:
- Expanding services through Community Health Pilots:
 - Assistance in Community Integration Services (ACIS)
 - Evidence-Based Home Visiting for High Risk Pregnant Women and Children
 up to Age Two (HVS)

 MARYLAND Department of Health

3

Community Health Pilots - (Eff. Date: 7/1/17)

Key Aspects:

- Developed in response to local jurisdiction requests for a funding path
- Local health departments or other local government entities are eligible to apply and serve as Lead Entities
- Must be for <u>expansion</u> of services
- No state Medicaid funding contribution
- May not be used to pay for room and board
- Evaluation component
- Lead Entities must be able to:
 - Fund non-federal share with local dollars; and
 - Process an intergovernmental transfer (IGT) of funds

MARYLAND Department of Health

Pilots By The Numbers – Round 2

Assistance in Community Integration Services (annual funds)

\$1 M Total

\$500K Matching Federal Dollars Available

Home Visiting Pilots (annual funds)

\$5.1 M Total

\$2.5 M Matching Federal Dollars Available

Timeline of 4.5 Years



5

Pilot Goals



- •To improve health outcomes for targeted populations
- •To improve community integration for at-risk Medicaid beneficiaries

•To reduce unnecessary/inappropriate utilization of emergency health services



Assistance in Community Integration Services (ACIS) Pilot

- High-utilizing Medicaid enrollees who are at high risk of institutional placement or homelessness, post-release from certain settings
- Must be a Medicaid beneficiary to participate
- 110/300 spots currently available
- Tenancy-based case management services/tenancy support services, and housing case management services
- Cannot be used for room and board

7



ACIS Pilot Allowable Services

- Support services to keep beneficiaries stably housed and integrated within the community
- Extensive list of allowable services in Attachment E: ACIS Protocol
- Examples:
 - Coordinating with the tenant to review, update and modify their housing support crisis plan on a regular basis to reflect current needs and address existing or recurring housing retention barriers
 - Coordinating and linking the recipient to services including primary care and health homes; substance use treatment providers; mental health providers

 MARYLAND Department of Health

Lead Entities

Type Allowed:

- A county or Baltimore City government
- A local health department
- A local management board
- A federally recognized tribe
- A tribal health program under a Public Law 93-638 contract with the federal Indian Health Services

Responsibilities:

- Submits Letter of Intent and application
- Serves as the organizing hub and contact point for the pilot
- Primary link to MDH
- Collaborates with Participating Entities
- Facilitates financial arrangement and payment with participating entities
- Facilitates IGT match to MDH



9

Participating Entities

Type Allowed:

- Managed Care Organizations
- Health services agency/department
- Specialty mental health agency
- Community based organizations
- Private contractors

Responsibilities:

- Collaborates with the Lead Entity to design and implement the pilot
- Provides a letter of commitment
- Service delivery (in most cases)
- Contributes to data sharing/reporting

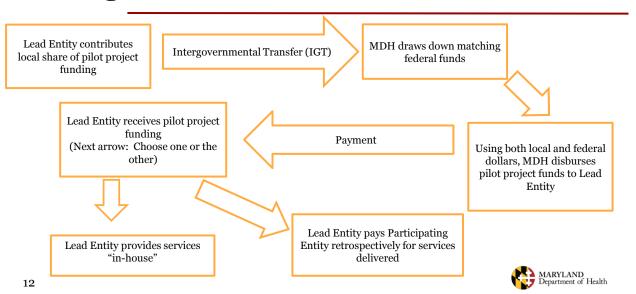
Funding Mechanism

- The Lead Entity is required to provide the full financial share of non-federal payment via a IGT;
 - -Lead Entity share cannot be from a federal funding source (for example, SAMHSA or HUD);
- There is no MDH funding contribution;
- Not a block grant; Lead Entities will be paid retrospectively for actual services provided;
- Bundled monthly payments for a minimum of 3 services;
- Requires submission invoice with Medicaid beneficiary level data;
- Local funds cannot be supplanted or offset.

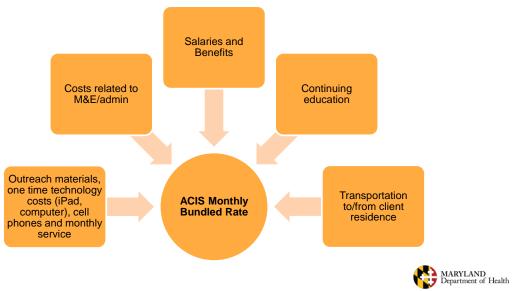


11

Funding Flow for Federal Match



Allowable Rate Components*



13

*this slide is not all-inclusive of allowable rate components

Funding Guidelines for ACIS Pilot

- Rates may not include: flat rate indirect costs, cost of initial staff training, costs related to infrastructure such as rent and utilities, cost related to room and board
- Locals are able to braid/pair other existing funding streams to cover ACIS costs not allowed in Medicaid rate (may require separate approval)
- Contact Medicaid early on for technical assistance with rate setting for the ACIS Pilot

MARYLAND Department of Health

ACIS Pilot Timeline

| KEY ACTIVITIES | DATES |
|---|--------------------|
| Release Letter of Intent request for ACIS Pilots | December 4, 2017 |
| Webinar for Interested ACIS Applicants | December 18, 2017, |
| Letters of intent due from Lead Entities to MDH | December 22, 2017 |
| ACIS Pilot Application Published by MDH, FAQ released | January 8, 2018 |
| ACIS Pilot Application Process Webinar and review of | February 2, 2018 |
| FAQs | |
| ACIS Pilot Applications due to MDH | March 12, 2018 |
| Meetings with applicants for clarification/modification | Late March, 2018 |
| ACIS Pilot Award Notifications | April 2018 |
| ACIS Pilots begin | July 1, 2018 |



15

Next Steps

Submission of Letter of Intent (LOI)

- •Assess prospective statewide interest in ACIS Pilot program
- •Obtain preliminary Pilot design proposals
- Opportunity for interested parties to submit questions
- •Voluntary, non-binding LOI due **December 22, 2017, at 5 PM**



Letter of Intent Template

- 1. Lead Entity Contact Information
- 2. Lead Entity Eligibility for Funding
- 3. Project Goal and Synopsis
- 4. Target Population and Geographic Area
- 5. Project Plan
- 6. Participating Entities
- 7. Budget
- 8. Questions

17



Opportunities for Technical Assistance

- Special Terms and Conditions
 - -Post Approval Protocol for ACIS (Attachment E)
- •FAQs Document
- •MDH Pilot Leads (Alex Loizias and Sandy Kick)
- $\verb| \bullet Dedicated mailbox: mdh.healthchoicerenewal@maryland.gov|\\$
- •Upcoming Webinar:
 - January 31st: ACIS Pilot Application Process and Review of FAQs

MARYLAND Department of Health

General Information

ACIS Pilot resources are available here:

https://mmcp.health.maryland.gov/Pages/Assistance-in-Community-Integration-Services-Pilot.aspx

General Information about Maryland's §1115 Waiver:

https://mmcp.health.maryland.gov/Pages/1115-HealthChoice-Waiver-Renewal.aspx

Hard copies may be obtained by calling: (410) 767-1439

For additional information or questions, you may email <u>MDHhealthchoicerenewal@maryland.gov</u>



19

Questions?

Alex Loizias: <u>alexandra.loizias@maryland.gov</u>, 410-767-7389

Sandy Kick: sandra.kick@maryland.gov, 410-767-1439

